

Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
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R 190925Z FEB 76
FM AMCONSUL FRANKFURT
TO SECSTATE WASHDC 2980
USDOC WASHDC
INFO AMEMBASSY BONN

UNCLAS FRANKFURT 1234

E.O. 11652: NA
TAGS: BEXP,GW
SUBJECT: WTDR/FTI: WACKER GMBH.

REF: USDOC 01391

1. GERMANY 2. CNTRY CODE: 428 3. SER.NO: 0172000
4. WACKER GMBH.
4A. CODE: K 4B: CODE: E
5. GRUENEBURGWEG 85
6. D 6000 FRANKFURT/MAIN 1 GERMANY
7. ESTABL: 1965 8. EMPL: 11 9. SIZE: (20-X) MEDIUM
10. REPUTATION: (22-X) GOOD
11. SALES AREA: W. GERMANY
12. RPT. DATE: 02/76
13A. 36790/235 SAGT.DISTR.IM. OF MICROWAVE DEVICES, FILTERS,
OSCILLATORS
13B. 38252/235 SAGT.DISTR.IM. OF TEST INSTRUMENTS FOR ELECTRIC
AND ELECTRONIC EQUIPMENT.
13C. 38253/235 SAGT. DISTR.IM. OF OTHER ELECTRICAL MEASURING
INSTRUMENTS.
13D. 38321/235 SAGT. DISTR. IM. OF OPTICAL/ELECTRONIC INSTRUMENTS.
14. CONTACT: H.J. WACKER TITLE: OWNER
15. CABLE: WAKEX 16. TELEX: 416 448 17. TEL: 0611-725045
QIM FINANCIAL REFS: BANK FUER GEMEINWIRTSCHAFT, FRANKFURT
19. TRADE REFS: SAGE LABORATORIES INC., NATICK, MASS. AND SEE
ITEM 20.
20. FOREIGN FIRMS REPRESENTED: AMERICAN ELECTRONIC LABORATORY,
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LANDSDALE, PA. (CO-AX COMPONENTS, FILTERS); BIRD ELECTRONIC CORP.,

CLEVELAND, OHL. (WATTMETERS, LOAD RESISTORS, ETC); MAURY MICROWAVE CORP., CUCAMONGA, CA. (COMPONENTS); MICRO-TEL CORP., BALTIMORE, MASS. (SIGNAL GENERATORS); RHG ELECTRONICS EXPORT CORP., DEER PARK, N.Y. (AMPLIFIERS); H-NU SYSTEM INC., NEWTON UPPER FALLS, MASS. (PHOTOIONIZATION ANALYZERS); SPECTRAL IMAGING INC., CONCORD, MASS. (SPECTROMETERS). THESE ARE SEVEN FROM TWENTY-ONE U.S. FIRMS REPRESENTED BY WACKER.

21. WACKER GMBH. IS PRIMARILY ENGAGED IN THE IMPORT AND SALE OF ELECTRONIC COMPONENTS AND EQUIPMENT FROM THE UNITED STATES AND ACTS IN THIS CONNECTION AS A SALES AGENT FOR 21 AMERICAN FIRMS. IT ALSO ACTS AS A PURCHASING AGENT OF DEPARTMENT STORE GOODS FOR AUSTRALIAN FIRMS. THE FIRM IS REGISTERED AS CORPORATION ON SHARES WITH NOMINAL CAPITAL OF DM 30,000, HELD BY HANS-JOACHIM WACKER AND HIS WIFE. THE FIRM OWNS NO REAL ESTATE, BUSINESS SPACE IS RENTED. ABOUT DM 120,000 ARE INVESTED IN EQUIPMENT AND THE OVERALL INVENTORY IS VALUED AT ABOUT DM 40,000. THE ANNUAL VOLUME OF BUSINESS IS GIVEN BY THE FIRM AT DM 4.5 MILLION. THE FINANCIAL SITUATION IS DESCRIBED AS ORDERLY. NO DEROGATORY INFORMATION RECEIVED. RECOMMENDED AS A GOOD BUSINESS CONTACT FOR U.S. FIRMS.

22. PREPARED BY P. BARTOLIC, APPROVED BY R.C. VAN VOORHEES AT U.S. CONSULATE GENERAL, FRANKFURT. LEHMANN

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Message Attributes

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Disposition Approved on Date:
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Disposition Event:
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Margaret P. Grafeld
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